Sandy Kravetz

Emails

On Aug 3, 2019, at 5:49 PM, Jann-Michael Greenburg < imgreenburg@susd.org > wrote:

John,

I would like to propose that we place a discussion about waiving attorney-client privilege for any discussions concerning the subject of my July 26, 2019 request for information on a future agenda.

Thanks,

Jann-Michael Greenburg
Member | SUSD Governing Board
Scottsdale Unified School District
8500 E Jackrabbit Road, Scottsdale, AZ 85250

From: Allyson Beckham <abeckham@susd.org> Sent: Wednesday, February 6, 2019 8:37 AM

To: John Kriekard < ikriekard@susd.org >

Cc: Michelle Marshall < mmarshall@susd.org>; Sandy Kravetz < skravetz@susd.org>

Subject: Self-Insurance Trust recommendation

Dear Dr. Kriekard,

I am very interested in learning more about Mr. Gadd's recommendation for a change in the oversight of the Self-Insurance Trust. I have read the by-laws and meeting minutes from May 2018 provided by Michelle Marshall and the memo written by Mr. Gadd. A week ago Wednesday, I requested the audited financial statements and expenditure reports for the last several years and the name of the current committee chair and background on two of the committee members I was unfamiliar with. I am still waiting on this information. (See my email for more details)I would like to add to my request the meeting minutes from last week's meeting.

Please let me know when we can meet to discuss Mr. Gadd's recommendation.

I would like to also receive clarification on why the medical or healthcare discussion is lumped into the Self-Insurance Trust discussion when according to the by-laws of the above Self-Insurance Trust doesn't include the medical insurance. As long as I have been on the Board decisions regarding the healthcare (medical) self-insurance program has been separate. For some background I have provided my experience:

On April 20, 2017 the GB approved a change in Employee Health Insurance Vender from Valley Schools Employee Benefits Trust and United Healthcare to Kairos Health Arizona Inc. with Blue Cross Blue Shield as provider and Aston Tiffany as the administer.

On April 3, 2018 the GB approved increased healthcare benefits and a 6% rate increase to be primarily paid by SUSD not the employee for employee health insurance. The district's healthcare is one of the most beneficial and cost effective from an employee perspective I have seen.

I look forward to the discussion on healthcare and request that it be kept separate from the other Insurance Trust as it administered and managed separately. If I have been misinformed please let me know.

Since, the healthcare insurance has been brought up I would like to request an update on the financial performance of the Investment account and Trust, especially since the GB is entering its third review of next year's budget. It is my understanding the district receives an annual and monthly statements from Aston Tiffany on the district's healthcare performance. Last year, I requested a copy of the annual and current monthly report and to my knowledge these reports haven't been provided.

I look forward to learning more about the recommendation.

Thank you,

Allyson Beckham

Begin forwarded message:

From: Allyson Beckham <abeckham@susd.org>

Subject: Fw: The Trust

Date: June 5, 2019 at 9:35:40 AM MST **To:** Sandy Kravetz <<u>skravetz@susd.org</u>>

I just realized you weren't on this email. I left Dr. Kriekard a voice message a few minutes ago. I do not feel Mr. Gadd has answered my questions below. I asked Dr. Kriekard to help with the communication between myself and Mr. Gadd.

The easiest one to explain is the request for all the bank, investment statements. We have only received a thumb drive with one account statement up till 12/2018. If and when you get any other statements please let me know.

Allyson

From: John Kriekard

Sent: Thursday, May 30, 2019 5:24 PM

To: Allyson Beckham Subject: FW: The Trust

Allyson,

I received this from Jeff on May 13. Did I not send it on to you? If I didn't I apologize. Let me know if these answers are not sufficient.

John



Dr. John Kriekard Superintendent Scottsdale Unified School District Mohave District Annex 8500 E. Jackrabbit Rd., Scottsdale, AZ 85250 Office 480.484.6120

Annual Control (ed. Verland) Subject Maladrine (e. 1997)

Office 480.484.6120 Cell 602.717.4712

From: Jeffrey Gadd < jgadd@susd.org > Sent: Monday, May 13, 2019 4:24 PM
To: John Kriekard < jkriekard@susd.org > Subject: RE: The Trust

John,

6

Enclosed are the answers to Allyson's questions. - We need <u>Trust</u> <u>action</u> to approve next year insurance coverage. Please see the answers below in red.

From: Allyson Beckham abeckham@susd.org>

Sent: Monday, May 13, 2019 9:05 AM To: John Kriekard < <u>ikriekard@susd.org</u>>

Cc: Michelle Marshall mmarshall@susd.org; Sandy Kravetz skravetz@susd.org>

Subject: The Trust

Dear Dr. Kriekard,

Thank you for providing time to meet before the GB meeting on Tuesday regarding the Self-Insurance Trust. I was hoping to meet on Friday or Monday before the Agenda notice was posted to the public.

I request the the Self-Insurance Trust be pulled for further discussion and clarification and not be posted to the Agenda as an Action item at this time.

Sandy Kravetz, who is a Trustee on the Self-Insurance Board, and I have been asking questions since February and had a meeting with Jeff Gadd two weeks ago on May 1. During the meeting we learned how much information and data was incomplete from Trust meeting minutes to financial statements. I strongly suggested that all GB members should be aware of this information before Action is taken in a board meeting. Mr. Gadd said that was your decision and I needed to talk with you. Since, you were unavailable the last several weeks this is the first time I will be able to talk with you. I am assuming Mr. Gadd has discussed my concerns and issues.

We provided the minutes from the Trustee Meeting from 2016 and 2017 on Friday May 10th.

Below is an example of what I have been requesting and would like to have before the district moves forward with revising the Trust. I believe all the GB members would be interested in this information before making a decision. I know Sandy Kravetz has had a difficult time getting information she has requested, some of which is included in this list.

- 1. Complete and accurate financial statements of the existing Trust. FY17 audited Financial Statements have been provided FY 18 audit is underway.
- 2. Complete and accurate understanding of the investment accounts including accurate return on the investments the past five years. (A summary was shared with Sandy and I on May 1 by the Wells Fargo advisor. Additional information was requested and should be shared with other board members.) Tom from Wells Fargo provided a wealth of information when we met on May 1st with Allyson and Sandy.
- 3. An actuarial account on the dollar amount that should be held in the Trust for the three different insurance programs to adequately cover costs and potential liability. (Mr. Gadd has provided some of this information.) We prorated account balances according to annual premium obligations. In other words, we matched revenue to need. We provided this information on several occasions.

4. An accurate account of the funds available from these three programs that aren't needed for expenses and potential liability and could be used for students services and programs that can be spent right now or that could be used for one-time operating expenses? (Mr. Gadd summary provides a number yet, the discussion has not taken place as to the best use of these dollars.)A 5 year projection was provided at the Board meeting on April 16th.

5. A complete understanding of the medical self-insurance program and business arrangement with Kairos and Ashton Tiffany, including available reports generated by Ashton Tiffany. (A broad explanation has been given but the data and reports have not been shared.) Allyson received an email explaining that Ashton Tiffany is a contractor hired by Kairos Trust to administer the medical program. We have attached the most recent report on medical from Aston Tiffany.

Regarding the actual Trust document: I believe the document itself is near completion pending the above information which might or might not change components of the document.

Thank you,

Allyson Beckham



kairos -/kai-räs/ noun, a propitious moment for decision or action.

March 31, 2019

Mr. Jeffrey Gadd Scottsdale Unified School District 7575 E. Main St. Scottsdale, AZ 85251

Re: Kairos Investment Pool Statement

Enclosed you will find your Kairos Investment Pool statement for the period of March 1, 2019 to March 31, 2019. The Net Return for the month was 0.12% and the Compounded Annual Rate of Return was 1.59%.

Please do not hesitate to call if you have any questions at the number listed below.

Sincerely,

Jeremy Larson Sr. Accountant

Main 602.257.9119 Tel 602.845.6115



KAIROS HEALTH ARIZONA Statement of Account

From3/01/19 to 3/31/19

SCOTTSDALE UNIFIED SCHOOL DISTRICT

\sim
-
-61
-
>
=
\geq
=
Š
S
_
_
7.
4
문
7
_
7
\equiv
1
록
5
-
Č
7-1
~
7
=

		N	INVESTMENT FUND SUMMARY	SUMMA	≿	
	jani 124	KAIROS INVESTMENT POOL SHORT	KAIROS INVESTMENT POOL INTERMEDIATE	POOL ATE		TOTAL
Beginning Value	8	6,910,365.76	€\$	1	€5	6,910,365.76
Deposits		2,645,638.50		t		2,645,638.50
Bank Fees		(61.07)		1		(61.07)
Investment Mgmt Fees		(1,834.22)		ı		(1,834.22)
Interest and Dividends		869.58		ı		869.58
Realized Gain/Loss		•		ı		
Unrealized Gain/Loss		12,774.37		ı		12,774.37
Transfers		1		1		ŧ
Withdrawals		t		1		T.
Ending Value:	55	9,567,752.92	↔	t	s	9,567,752.92
Net Earnings	₩.	11,748.66	69	t	49	11,748.66
Earnings Percentage		0.12%		%00.0		0.12%

Cash Equivalents are recorded at cost on the Kairos Financial Statements

Not a negotiable instrument

FINANCIAL REPORT

KAIROS HEALTH ARIZONA, INC. Scottsdale Unified School District March 31, 2019



KAIROS HEALTH ARIZONA, INC. SCOTTSDALE UNIFIED SCHOOL DISTRICT STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN SELF-FUNDED ACCOUNT FOR THE ONE MONTH ENDED MARCH 31, 2019 AND NINE MONTHS ENDED MARCH 31, 2019 AND 2018

Primary Programs \$ 1,230,399 \$ 11,022,963 \$ 12,177,09 \$ 69,092 \$ 66,065 \$ 56,065 \$ 56,065 \$ 56,065 \$ 56,065 \$ 56,065 \$ 56,065 \$ 56,065 \$ 56,065 \$ 56,065 \$ 56,065 \$ 56,065 \$ 56,065 \$ 56,065 \$ 56,065 \$ 50,077,3882 \$ 50,077,3882 \$ 57,077,3882 \$ 57,077,3882 \$ 57,077,3882 \$ 57,077,3882 \$ 57,077,3882 \$ 57,077,3882 \$ 57,077,3882 \$ 57,077,3882 \$ 57,077,3882 \$ 57,077,3882 \$ 57,077,3882 \$ 57,077,3882 \$ 57,077,3882 \$ 57,077,3882 \$ 57,077,3882 \$ 57,077,3882 \$ 57,077,3882 \$ 57,077,3882 \$ 57,077,3782 \$ 58,0582 <th></th> <th>Current Month</th> <th>Current Year-to-Date</th> <th>Current Budget Year-to-Date</th> <th>Prior Year Year-to-Date</th>		Current Month	Current Year-to-Date	Current Budget Year-to-Date	Prior Year Year-to-Date
Ancillary Programs	OPERATING REVENUES				
Total Gross Contributions	Primary Programs				
Less Cost of Primary and Excess insurance Relating to: Medical/Rx Stop Loss S0,607 449,144 450,622 372,115 Basic Life, AD&D 7,624 66,334 66,357 68,909 Fully-Insured Dental 4,027 37,909 37,836 36,593 Short-Term Disability 17,194 154,118 152,028 108,830 Vision 12,224 109,496 109,195 126,534 Supplemental Life & AD&D 16,038 150,094 179,289 151,462 Worksite Benefits 17,699 138,877 107,478 42,002 Prepaid Legal Services 1898 16,950 16,875 13,052 Pet Insurance 2,203 18,874 18,567 17,095 Employee Assistance Programs 2,127 18,874 18,567 17,095 Employee Assistance Programs 1,177,459 10,551,622 10,748,231 9,823,298 OPERATING REVENUES EARNED 55,841 569,302 672,048 55,727 IBNR Adjustment 67,917 611,250 7,935,316 Dental Loss Expense Paid & Incurred 780,027 8,477,482 9,149,868 7,935,316 Dental Loss Expense Paid & Incurred 55,841 659,302 672,048 55,727 IBNR Adjustment 67,917 611,250 7,913,358 Administration Fee 14,115 12,5273 125,685 99,311 TOTAL OPERATING EXPENSES 933,726 9,751,913 10,316,115 9,831,269 EXCESS OF REVENUES OVER (UNDER) 243,733 799,709 432,116 7,971) FURL REVENUES FROM OPERATIONS 12,774 20,379 432,116 7,971 NON-OPERATING EXPENSES 1,858 1,489 1,	· ·				
Medical/Rx Stop Loss 50,607 449,144 450,622 372,115 Basic Life, AD&D 7,624 66,384 66,357 68,909 Fully-insured Dental 4,027 37,909 37,836 36,583 Short-Term Disability 17,194 154,118 152,028 108,830 Vision 12,224 109,496 109,152 126,534 Supplemental Life & AD&D 16,038 150,094 179,289 151,462 Worksite Benefits 17,699 138,877 107,478 42,002 Perpaid Legal Services 1,898 16,550 16,875 13,052 Pet Insurance 2,203 18,874 18,567 17,095 Employee Assistance Programs 2,127 18,874 18,567 17,095 Employee Assistance Programs 1,177,459 10,516,22 10,748,231 9,823,298 OPERATING REVENUES EARNED 1,177,459 10,516,22 10,748,231 9,823,298 OPERATING EXPENSES Medical/Rx Loss Expense Paid & Incurred 780,027 6,477,482 9,149,6	Total Gross Contributions ³	1,309,100	11,712,892	11,905,372	10,779,382
Medical/Rx Stop Loss 50,607 448,144 450,622 372,115 Basic Life, AD&D 7,624 66,334 66,357 68,909 Fully-insured Dental 4,027 37,909 37,836 36,583 Short-Term Disability 17,194 184,118 152,028 108,830 Vision 12,224 109,496 109,152 126,534 Supplemental Life & AD&D 16,038 150,094 179,289 151,462 Worksite Benefits 17,699 138,877 107,478 42,002 Perpaid Legal Services 1,898 16,595 16,875 13,052 Pet Insurance 2,203 18,874 18,567 17,095 Employee Assistance Programs 2,127 18,874 18,567 17,095 Total Cost of Primary and Excess Insurance 131,641 1,161,270 1157,141 956,084 NET OPERATING REVENUES EARNED 1,177,459 10,512,22 10,748,231 9,823,298 OPERATING EXPENSES Medical/Rx Loss Expense Paid & Incurred 780,027 61,250 <t< td=""><td>Less Cost of Primary and Excess Insurance Relating to:</td><td></td><td></td><td></td><td></td></t<>	Less Cost of Primary and Excess Insurance Relating to:				
Basic Life, AD8D 7,624 66,934 68,957 68,909 Fully-insured Dental 4,027 37,909 37,836 36,533 Short-Term Disability 17,194 154,118 152,028 109,830 Vision 12,224 109,496 109,152 126,534 Supplemental Life & AD&D 16,038 150,094 179,289 151,462 Worksite Benefits 17,699 138,877 107,478 42,002 Prepaid Legal Services 1,998 16,950 16,875 13,052 Pet Insurance 2,203 18,874 18,567 17,095 Employee Assistance Programs 2,127 18,874 18,557 19,502 Total Cost of Primary and Excess Insurance 131,641 1,161,270 1,57,141 9,550,082 OPERATING REVENUES EARNED 1,177,459 10,551,622 10,748,231 9,823,298 OPERATING REVENUES EARNED 780,027 8,477,482 9,149,868 7,935,316 OPERATING EXPENSES 8,477,482 9,499,868 7,935,316	-	50,607	449,144	450,622	372,115
Fully-insured Dental 4,027 37,909 37,836 36,583 Short-Term Disability 17,194 154,118 152,028 108,830 109	·	7,624	66,934	66,357	68,909
Vision 12,224 109,496 109,152 126,534 Supplemental Life & AD&D 16,038 150,094 179,289 151,462 Worksite Benefits 17,699 138,877 107,478 42,002 Prepaid Legal Services 1,898 16,950 16,875 13,052 Pet Insurance 2,203 18,874 18,567 17,095 Employee Assistance Programs 2,127 18,874 18,567 17,095 Total Cost of Primary and Excess Insurance 131,641 1,161,270 1,157,141 956,084 NET OPERATING REVENUES EARNED 1,177,459 10,551,622 10,748,231 9,823,298 OPERATING EXPENSES 8,477,482 9,149,868 7,935,316 Medical/Rx Loss Expense Paid & Incurred 55,841 659,302 672,048 551,727 IBNR Adjustment 1 67,917 611,250 - 1,419,853 Stop Loss Recovered (24,670) (457,058) - 609,743 Claims Service Fees 40,496 335,644 368,514 434,805		4,027	37,909	37,836	36,583
Vision 12,224 109,496 109,152 126,534 Supplemental Life & AD&D 16,038 150,094 179,289 151,462 Worksite Benefits 17,699 138,877 107,478 42,002 Prepaid Legal Services 1,898 16,950 18,675 13,052 Pet Insurance 2,203 18,874 18,857 19,502 Employee Assistance Programs 2,127 18,874 18,937 19,502 Total Cost of Primary and Excess Insurance 131,641 1,161,270 1,157,141 956,084 NET OPERATING REVENUES EARNED 1,177,459 10,551,622 10,748,231 9,823,298 OPERATING REVENUES Expense Paid & Incurred 780,027 8,477,482 9,149,868 7,935,316 Dental Loss Expense Paid & Incurred 55,841 659,302 672,048 551,727 IBNA Adjustment 67,917 611,250 - 1,419,853 Stop Loss Recovered (2,4670) (457,058) - (609,743) Stop Loss Recovered 2,4670 45,505 1,419,85	Short-Term Disability	17,194	154,118	152,028	108,830
Worksite Benefits 17,699 138,877 107,478 42,002 Prepaid Legal Services 1,898 16,950 16,675 17,095 Pet Insurance 2,203 18,874 18,657 17,095 Employee Assistance Programs 2,127 18,874 18,937 19,502 Total Cost of Primary and Excess Insurance 131,641 1,161,270 1,157,141 956,084 NET OPERATING REVENUES EARNED 1,177,459 10,551,622 10,748,231 9,823,298 OPERATING EXPENSES 8,477,482 9,149,868 7,935,316 Dental Loss Expense Paid & Incurred 780,027 8,477,482 9,149,868 7,935,316 Dental Loss Expense Paid & Incurred 55,841 659,302 672,048 551,727 IBNR Adjustment 67,917 611,250 - 149,863 Stop Loss Recovered (24,670) (457,058) 46,861 434,805 Administration Fee 14,115 125,273 125,685 99,311 TOTAL OPERATING EXPENSES 933,726 9,751,913 10,316,115		12,224	109,496	109,152	126,534
Prepaid Legal Services 1,898 16,950 16,875 13,052 Pet Insurance 2,203 18,874 18,567 17,095 Employee Assistance Programs 2,127 18,874 18,937 19,502 Total Cost of Primary and Excess Insurance 131,641 1,161,270 1,157,141 956,084 NET OPERATING REVENUES EARNED 1,177,459 10,551,622 10,748,231 9,823,298 OPERATING EXPENSES Medical/fix Loss Expense Paid & Incurred 780,027 8,477,482 9,149,868 7,955,161 Dental Loss Expense Paid & Incurred 55,841 659,302 672,048 551,727 IBNR Adjustment 1 61,250 - 1,419,653 Stop Loss Recovered (24,670) (457,058) - (609,743) Claims Service Fees 40,496 335,664 368,514 434,805 Net Loss Expense 933,726 9,751,913 10,316,15 9,731,988 EXCESS OF REVENUES OVER (UNDER) 243,733 799,709 432,116 (7,97) NON-OPERATING REVENUES 1,274	Supplemental Life & AD&D	16,038	150,094	179,289	151,462
Pet insurance	Worksite Benefits	17,699	138,877	107,478	42,002
Employee Assistance Programs 2,127 18,874 18,937 19,502 Total Cost of Primary and Excess Insurance 131,641 1,161,270 1,157,141 956,084 NET OPERATING REVENUES EARNED 1,177,459 10,551,622 10,748,231 9,823,298 OPERATING EXPENSES Medical/Rx Loss Expense Paid & Incurred 780,027 8,477,482 9,149,868 7,935,316 Dental Loss Expense Paid & Incurred 55,841 659,302 672,048 551,727 IBNR Adjustment 1 67,917 611,250 - 1,419,853 Stop Loss Recovered (24,670) (457,058) - (609,743) Claims Service Fees 40,496 335,664 368,514 434,805 Net Loss Expense 919,611 9,626,640 10,190,430 9,731,988 Administration Fee 14,115 125,273 125,685 99,311 TOTAL OPERATING EXPENSES 933,726 9,751,913 10,316,115 9,831,269 EXCESS OF REVENUES OVER (UNDER) 243,733 799,709 432,116 7,971) INCREASE	Prepaid Legal Services	1,898	16,950	16,875	13,052
Total Cost of Primary and Excess Insurance 131,641 1,161,270 1,157,141 956,084 NET OPERATING REVENUES EARNED 1,177,459 10,551,622 10,748,231 9,823,298 OPERATING EXPENSES Medical/Rx Loss Expense Paid & Incurred 780,027 8,477,482 9,149,868 7,935,316 Dental Loss Expense Paid & Incurred 55,841 659,302 672,048 551,727 IBNR Adjustment 1 67,917 611,250 - 1,419,853 Stop Loss Recovered (24,670) (457,058) - (609,743) Claims Service Fees 40,496 335,664 368,514 434,805 Net Loss Expense 919,611 9,626,640 10,190,430 9,731,958 Administration Fee 14,115 125,273 125,685 99,311 TOTAL OPERATING EXPENSES 933,726 9,751,913 10,316,115 9,831,269 EXCESS OF REVENUES OVER (UNDER) EXPENSES FROM OPERATIONS 245,733 799,709 432,116 (7,971) NON-OPERATING REVENUES 1 12,774 20,379 - 32,644 1,254	Pet insurance	2,203	18,874	18,567	17,095
NET OPERATING REVENUES EARNED 1,177,459 10,551,622 10,748,231 9,823,298 OPERATING EXPENSES Medical/Rx Loss Expense Paid & Incurred 780,027 8,477,482 9,149,868 7,935,316 Dential Loss Expense Paid & Incurred 55,841 659,302 672,048 551,727 IBNR Adjustment ¹ 67,917 611,250 1,449,863 551,727 IBNR Adjustment ¹ 67,917 611,250 - (609,743) 609,743 Stop Loss Recovered (24,670) (457,058) - (609,743) 609,743 Claims Service Fees 40,496 335,664 368,514 434,805 Net Loss Expense 919,611 9,626,640 10,190,430 9,731,958 Administration Fee 14,115 125,273 125,685 99,311 TOTAL OPERATING EXPENSES 933,726 9,751,913 10,316,115 9,831,269 EXCESS OF REVENUES OVER (UNDER) EXPENSES FROM OPERATIONS 243,733 799,709 432,116 7,971 NON-OPERATING REVENUES Investment Expenses 11,2774 20,379 - 52,474	Employee Assistance Programs	2,127	18,874	18,937	19,502
OPERATING EXPENSES Redical/Rx Loss Expense Paid & Incurred 780,027 8,477,482 9,149,868 7,935,316 Dental Loss Expense Paid & Incurred 55,841 659,302 672,048 551,727 IBNR Adjustment 1 67,917 611,250 - 1,419,853 Stop Loss Recovered (24,670) (457,058) - (609,743) Claims Service Fees 40,496 335,664 368,514 434,805 Net Loss Expense 919,611 9,626,640 10,190,430 9,731,958 Administration Fee 14,115 125,273 125,685 99,311 TOTAL OPERATING EXPENSES 933,726 9,751,913 10,316,115 9,831,269 EXCESS OF REVENUES OVER (UNDER) EXPENSES FROM OPERATIONS 243,733 799,709 432,116 7,971 NON-OPERATING REVENUES ² Investment Income 870 78,321 - 52,474 Univestigated Gain (Loss) 12,774 20,379 - 1(3,178) Realized Gain (Loss) 12,774 20,379 30,082 INCREASE (DECREASE) IN NET POSITION <	Total Cost of Primary and Excess Insurance	131,641	1,161,270	1,157,141	956,084
Medical/Rx Loss Expense Pald & Incurred 780,027 8,477,482 9,149,868 7,935,316 Dental Loss Expense Paid & Incurred 55,841 659,302 672,048 551,727 IBNR Adjustment II 67,917 611,250 - 1,419,853 Stop Loss Recovered (24,670) (457,058) - (609,743) Claims Service Fees 40,496 335,664 368,514 434,805 Net Loss Expense 919,611 9,626,640 10,190,430 9,731,958 Administration Fee 14,115 125,273 125,685 99,311 TOTAL OPERATING EXPENSES 933,726 9,751,913 10,316,115 9,831,269 EXCESS OF REVENUES OVER (UNDER) EXPENSES FROM OPERATIONS 243,733 799,709 432,116 (7,971) NON-OPERATING REVENUES Investment Income 870 78,321 - 52,474 Unrealized Gain (Loss) 12,774 20,379 - (13,178) Realized Gain (Loss) 1,279 86,119 - 30,082 NET NON-OPERATING REVENUES 11,749 86,1	NET OPERATING REVENUES EARNED	1,177,459	10,551,622	10,748,231	9,823,298
Dental Loss Expense Paid & Incurred 55,841 659,302 672,048 551,727 IBNR Adjustment IBNR Adjustm	OPERATING EXPENSES				
BBNR Adjustment 67,917 611,250 1,419,853 Stop Loss Recovered (24,670) (457,058) (609,743) Claims Service Fees 40,496 335,664 368,514 434,805 Net Loss Expense 919,611 9,626,640 10,190,430 9,731,958 Administration Fee 14,115 125,273 125,685 99,311 TOTAL OPERATING EXPENSES 933,726 9,751,913 10,316,115 9,831,269 EXCESS OF REVENUES OVER (UNDER) 243,733 799,709 432,116 (7,971) EXPENSES FROM OPERATIONS 243,733 799,709 432,116 (7,971) NON-OPERATING REVENUES 11,774 20,379 - (13,178) Investment Income 870 78,321 - (52,474) Unrealized Gain (Loss) 12,774 20,379 - (13,178) Less: Investment Expenses (1,895) (12,581) - (11,858) NET NON-OPERATING REVENUES 11,749 86,119 - (11,858) SELF-FUNDED ACCOUNT, BEGINNING OF PERIOD 3,296,799 3,804,827 Self-Funded Contributions Earned 2,645,639 11,905,373 Self-Funded Contributions Earned 2,645,639 1	Medical/Rx Loss Expense Paid & Incurred	780,027	8,477,482	9,149,868	7,935,316
BBNR Adjustment 67,917 611,250 1,419,853 Stop Loss Recovered (24,670) (457,058) 6(09,743) Claims Service Fees 40,496 335,664 368,514 434,805 Net Loss Expense 919,611 9,626,640 10,190,430 9,731,958 Administration Fee 14,115 125,273 125,685 99,311 TOTAL OPERATING EXPENSES 933,726 9,751,913 10,316,115 9,831,269 EXCESS OF REVENUES OVER (UNDER) 243,733 799,709 432,116 (7,971) EXPENSES FROM OPERATIONS 243,733 799,709 432,116 (7,971) NON-OPERATING REVENUES 11,774 20,379 - 52,474 Unrealized Gain (Loss) 12,774 20,379 - (13,178) Realized Gain (Loss) 2,644 Less: Investment Expenses (1,895) (12,581) - (11,858) NET NON-OPERATING REVENUES 11,749 86,119 - 30,082 INCREASE (DECREASE) IN NET POSITION 255,482 885,828 432,116 \$22,111 SELF-FUNDED ACCOUNT, BEGINNING OF PERIOD 3,296,799 3,804,827 Self-Funded Contributions Earned 2,645,639 11,905,373 Self-Funded Contributions Earned 2,645,639 11,905,673 Self-Funded Contributions Earned 2,645,639 11,905,673 Self-Funded Contributions Earned 2,645,639 11,905,673 Self-Funded Contributions Earned 2,64	Dental Loss Expense Paid & Incurred	55,841	659,302	672,048	551,727
Claims Service Fees Net Loss Expense 40,496 335,664 368,514 434,805 Net Loss Expense 919,611 9,626,640 10,190,430 9,731,958 Administration Fee 14,115 125,273 125,685 99,311 TOTAL OPERATING EXPENSES 933,726 9,751,913 10,316,115 9,831,269 EXCESS OF REVENUES OVER (UNDER) EXPENSES FROM OPERATIONS 243,733 799,709 432,116 (7,971) NON-OPERATING REVENUES PROM OPERATIONS 870 78,321 - 52,474 Unrealized Gain (Loss) 12,774 20,379 - (13,178) Realized Gain (Loss) - - - 2,644 Less: Investment Expenses (1,895) (12,581) - 30,082 NET NON-OPERATING REVENUES 11,749 86,119 - 30,082 SELF-FUNDED ACCOUNT, BEGINNING OF PERIOD 3,296,799 3,804,827 - - - - - - - - - - - - - - - - <td< td=""><td></td><td>67,917</td><td>611,250</td><td>-</td><td>1,419,853</td></td<>		67,917	611,250	-	1,419,853
Net Loss Expense 919,611 9,626,640 10,190,430 9,731,958 Administration Fee 14,115 125,273 125,685 99,311 TOTAL OPERATING EXPENSES 933,726 9,751,913 10,316,115 9,831,269 EXCESS OF REVENUES OVER (UNDER) EXPENSES FROM OPERATIONS 243,733 799,709 432,116 (7,971) NON-OPERATING REVENUES 2 Investment Income 870 78,321 - 52,474 Unrealized Gain (Loss) 12,774 20,379 - (13,178) Realized Gain (Loss) - - - 2,644 Less: Investment Expenses (1,895) (12,581) - 30,082 NET NON-OPERATING REVENUES 11,749 86,119 - 30,082 INCREASE (DECREASE) IN NET POSITION 255,482 885,828 432,116 \$ 22,111 SELF-FUNDED ACCOUNT, BEGINNING OF PERIOD 3,296,799 3,804,827 \$ 22,111 SELF-FUNDED ACCOUNT, BEGINNING OF PERIOD 2645,639 11,905,373 \$ 21,110 SELF-FUNDED ACCOUNT, END OF PERIOD 4,889,265 4,889,265	Stop Loss Recovered	(24,670)	(457,058)		(609,743)
Administration Fee 14,115 125,273 125,685 99,311 TOTAL OPERATING EXPENSES 933,726 9,751,913 10,316,115 9,831,269 EXCESS OF REVENUES OVER (UNDER) EXPENSES FROM OPERATIONS 243,733 799,709 432,116 (7,971) NON-OPERATING REVENUES 2 Investment Income 870 78,321 - 52,474 Unrealized Gain (Loss) 12,774 20,379 - (13,178) Realized Gain (Loss) - - - 2,644 Less: Investment Expenses (1,895) (12,581) - (11,858) NET NON-OPERATING REVENUES 11,749 86,119 - 30,082 INCREASE (DECREASE) IN NET POSITION 255,482 885,828 432,116 \$22,111 SELF-FUNDED ACCOUNT, BEGINNING OF PERIOD 3,296,799 3,804,827 \$4,889,265 \$4,889,265 \$4,889,265 \$4,889,265 \$4,889,265 \$4,889,265 \$4,889,265 \$4,889,265 \$4,889,265 \$4,889,265 \$4,889,265 \$4,889,265 \$4,889,265 \$4,889,265 \$4,889,265 \$4,889,265 \$4,889,26	Claims Service Fees	40,496	335,664	368,514	434,805
TOTAL OPERATING EXPENSES 933,726 9,751,913 10,316,115 9,831,269 EXCESS OF REVENUES OVER (UNDER) EXPENSES FROM OPERATIONS 243,733 799,709 432,116 (7,971) NON-OPERATING REVENUES 2 Investment Income 870 78,321 - 52,474 Unrealized Gain (Loss) 12,774 20,379 - (13,178) Realized Gain (Loss) - - 2,644 Less: Investment Expenses (1,895) (12,581) - 30,082 NET NON-OPERATING REVENUES 11,749 86,119 - 30,082 INCREASE (DECREASE) IN NET POSITION 255,482 885,828 \$ 432,116 \$ 22,111 SELF-FUNDED ACCOUNT, BEGINNING OF PERIOD 3,296,799 3,804,827 \$ 26,456,639 11,905,373 Self-Funded Contributions Earned 2,645,639 11,905,373 (11,706,763) 11,706,763) Increase in Net Position 255,482 885,828 485,828 * 4,889,265	Net Loss Expense	919,611	9,626,640	10,190,430	9,731,958
EXCESS OF REVENUES OVER (UNDER) EXPENSES FROM OPERATIONS 243,733 799,709 432,116 (7,971) NON-OPERATING REVENUES 2 Investment Income 870 78,321 - 52,474 20,379 - (13,178) Realized Gain (Loss) 2,644 Less: Investment Expenses (1,895) (12,581) - (11,858) NET NON-OPERATING REVENUES 11,749 86,119 - 30,082 INCREASE (DECREASE) IN NET POSITION 255,482 885,828 \$ 432,116 \$ 22,111 SELF-FUNDED ACCOUNT, BEGINNING OF PERIOD 3,296,799 3,804,827 Self-Funded Contributions Earned 2,645,639 11,905,373 Self-Funded Contributions 5 (1,308,655) (11,706,763) Increase in Net Position 255,482 885,828 SELF-FUNDED ACCOUNT, END OF PERIOD \$ 4,889,265 \$ 4,889,265	Administration Fee	14,115	125,273	125,685	99,311
NON-OPERATING REVENUES 2 Non-Operation Security	TOTAL OPERATING EXPENSES	933,726	9,751,913	10,316,115	9,831,269
Investment Income		243,733	799,709	432,116	(7,971)
12,774 20,379 - (13,178)	NON-OPERATING REVENUES 2				
Realized Gain (Loss) - - 2,644 Less: Investment Expenses (1,895) (12,581) - (11,858) NET NON-OPERATING REVENUES 11,749 86,119 - 30,082 INCREASE (DECREASE) IN NET POSITION 255,482 885,828 \$ 432,116 \$ 22,111 SELF-FUNDED ACCOUNT, BEGINNING OF PERIOD 3,296,799 3,804,827 3,804,827 3,804,827 3,905,733<	Investment Income	870	78,321	•	52,474
Less: Investment Expenses (1,895) (12,581) - (11,858) NET NON-OPERATING REVENUES 11,749 86,119 - 30,082 INCREASE (DECREASE) IN NET POSITION 255,482 885,828 \$ 432,116 \$ 22,111 SELF-FUNDED ACCOUNT, BEGINNING OF PERIOD 3,296,799 3,804,827	Unrealized Gain (Loss)	12,774	20,379		(13,178)
NET NON-OPERATING REVENUES 11,749 86,119 - 30,082 INCREASE (DECREASE) IN NET POSITION 255,482 885,828 \$ 432,116 \$ 22,111 SELF-FUNDED ACCOUNT, BEGINNING OF PERIOD 3,296,799 3,804,827 Self-Funded Contributions Earned 2,645,639 11,905,373 Self-Funded Contributions 3 (1,308,655) (11,706,763) Increase in Net Position 255,482 885,828 SELF-FUNDED ACCOUNT, END OF PERIOD \$ 4,889,265 \$ 4,889,265	Realized Gain (Loss)	-		•	2,644
INCREASE (DECREASE) IN NET POSITION 255,482 885,828 \$ 432,116 \$ 22,111 SELF-FUNDED ACCOUNT, BEGINNING OF PERIOD 3,296,799 3,804,827 Self-Funded Contributions Earned 2,645,639 11,905,373 Self-Funded Contributions ³ (1,308,655) (11,706,763) Increase in Net Position 255,482 885,828 SELF-FUNDED ACCOUNT, END OF PERIOD \$ 4,889,265 \$ 4,889,265	Less: Investment Expenses	(1,895)	(12,581)	-	(11,858)
SELF-FUNDED ACCOUNT, BEGINNING OF PERIOD 3,296,799 3,804,827 Self-Funded Contributions Earned 2,645,639 11,905,373 Self-Funded Contributions ³ (1,308,655) (11,706,763) Increase in Net Position 255,482 885,828 SELF-FUNDED ACCOUNT, END OF PERIOD \$ 4,889,265 \$ 4,889,265	NET NON-OPERATING REVENUES	11,749	86,119	*	30,082
Self-Funded Contributions Earned 2,645,639 11,905,373 Self-Funded Contributions 3 (1,308,655) (11,706,763) Increase in Net Position 255,482 885,828 SELF-FUNDED ACCOUNT, END OF PERIOD \$ 4,889,265 \$ 4,889,265	INCREASE (DECREASE) IN NET POSITION	255,482	885,828	\$ 432,116	\$ 22,111
Self-Funded Contributions 3 (1,308,655) (11,706,763) Increase in Net Position 255,482 885,828 SELF-FUNDED ACCOUNT, END OF PERIOD \$ 4,889,265 \$ 4,889,265	SELF-FUNDED ACCOUNT, BEGINNING OF PERIOD	3,296,799	3,804,827		
Self-Funded Contributions 3 (1,308,655) (11,706,763) Increase in Net Position 255,482 885,828 SELF-FUNDED ACCOUNT, END OF PERIOD \$ 4,889,265 \$ 4,889,265	Self-Funded Contributions Earned	2,645,639	11,905,373		
SELF-FUNDED ACCOUNT, END OF PERIOD \$ 4,889,265 \$ 4,889,265		(1,308,655)	(11,706,763)		
	Increase in Net Position	255,482	885,828		
Minimum Required Self-Funded Account \$ 3,968,000 \$ 3,968,000	SELF-FUNDED ACCOUNT, END OF PERIOD	\$ 4,889,265	\$ 4,889,265	•	
	Minimum Required Self-Funded Account	\$ 3,968,000	\$ 3,968,000		

¹IBNR Adjustment is included as part of the Medical/Rx and Dental Loss Expense Paid & Incurred in the Kairos budget. The increase in IBNR for fiscal year 2018/2019 was estimated by the Kairos actuary to be \$815,000. This increase is being expensed ratably over the year. The remaining amount to be expensed for the current fiscal year is \$203,750. At June 30, 2019, an updated actuary report will be obtained. IBNR will be adjusted based on the results of the new study.

 $^{^2}$ Kairos does not record KIP investment income on the Kairos Profit & Loss Statement. As a result, Kairos does not budget for Self-funded investment income.

³ Difference from Gross Contributions and Earned Self-Funded Contributions is due to a monthly 2% Cobra Credit received from Basic.

A	1997 - Core Desire Lineary Days (1992) - Core Desire Lineary (1992) - Core	2027 202520 202520	1 1	17 153.00 1,253.00 1,253.00 1,254.02 1,250.03 2,003.00 12 003.00	Transcription of Control of Con	Properties of the control of the con	Serial Late Subserved control	1: 18
The second projects The second se	### ### #### #########################	2016-6716 (1-113-120 2015-273 11	Ten classific days Care Townshamed Care Commission Care Commission Care Commission Care Care Care Care Care Care Care Care	Teach of the control page	Company Comp	Deposit 21 Capacida 21 Capacid	OCCUPATO 21 COCHERN 21 COCHERN 21 COCHERN 21	

Kairos Health Arizona, Inc. General Ledger As of March 31, 2019

22 24C 251 22 24C 251	45 24 33 45 423	27 805.00 27 905.00	134,187 87 141,187 87 141,114,81	97.272.20 100,201.54 100,502.20 100,509.20	130,004.14 130,004.14	4 Mariet	-15,635,54 16,956.00 16,950.00	16,171,28 11,177,14 16,173,16	11,547,33 11,474,33 12,578,81	000 000 000 000 000 000 000 000 000 00	4404,7222 7,997,43239 7,997,43239 7,997,43239 7,77,4223	47 SEC (23)	45 000 00 00 00 00 00 00 00 00 00 00 00 0	61.202.17 61.202.17	100000	20 00 00 00 00 00 00 00 00 00 00 00 00 0	457,857 80 457,857 80 8 80	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	71 458,114 24.775,24	20.590 30 20.590 30	4,725.00 5,296.24 5,597.30 6,587.30	53 FPA (5	27 EEV > 75	2090
183	800	8	8 0	8	8	 B	8	800	B	8	804,674 39 815,236 97 1 720,214 31		18	8	10 50	26.442.45 9.200.29 486.11	74 147 M	1,747,116.37	80 6	8 0	9 18	80	[5	
70,551.44 20,551.44	1623.7	4,927.00	17 183 F0	205.05 205.05	11 800,31	17,890.03	85 (583.)	120230	2,136.58	42 H29 151	40,074.22 40,031.02 2,043.03.03	08 A72.51	oc ores	t true	overed BASE Libbidy to	2	or Stop Loss Program!	7,586,230 45 25,545,25	25 84 85	85 HCK	85 178 85 178 85 924,	4 485 45	288	g g
Patents Ta Charge Scientists and Scientists from 300 K (3911)	to proper March Scotsoble Easts Life inverty ZZURZOD Other Activate Easterns & Fern	Heydra Glock of the Scenesor (US) 120-Account Physics	Te scent Match Scotholic 31D 220026 - One Actived Species L. Feet	her Once eQuality. March 2016 Secretain USO) 200 Accessits Payable her Once eQuality. March 2019 Secretain USO) 200 - Accessits Payable	To acoust Scaleding Supplementative But 200200 Diversioners Expenses & Perri	To senie Meen Sociesie Warnes Servins 2200505 - Cliber Aurord Expenses & Feth	and the GAZZTO - thanks to be decembed to the Account of the County and the County of	ACTIVITY AND POLISH THE TROUBS - ONE ACTIVITY Expenses L. Fest	he Dass 83/27/8 Aberth 2018 GAP Ad 2001 Activath Physics		formers of Call Stricks - Track Claims Fronts Tracked Country Indian Call American formers of Call Stricks of Johnson, 1981 of Tracked Country Indian Call Strick Country formers of Call Stricks of Tracked Trackers XI 198	Des Observes Standsberg Dess Chim.	Per One Guster 274/15-20079 Date Claims 200 -Account Psychia he pier edizinje 201/16-2027/18 Date Claims 200 -Account Psychia	Te reserva for 1848, WP 2000500	So record Alphiny (BirR), WP 22015500 Z7015561 Appares for IBMR losses-Dorsel (Toire	Report of CE 201-ER - Land Crew Works Montain Proper Crew Association of CE 201-ER - Land Crew Works (1990). Association Proper Crew Association Crew Report Crew Association Crew Report Crew Crew Crew Crew Report Crew Crew Crew Crew Crew Crew Crew Crew	To Active flacts this DEES Modes Glees. To rempire Somiton USD for Fabrury 2019 S 6000001 (cutan Pad Oct Lets Roses Pad)	i		xw Date Baseing laken 701 BCBS Agen de 700. Accorde Psykie	Reven of DE FIRSTET - To Across Femoly I ZHIDIN Over Account Episotos & Pers to Date COLDING Femoly 2019 Scotterios (DE 100 Account Psysiol To Account February 2018 Bird Soveres	5m (Date 03)21/19 Much (2019 Owell Ammirain 200 Accounts Physiole	Hericages and the state of Geography (Geography).	
Mana		Tetal Dental Admenistration		When Barnes Run Vision Service Plan			Hyan Lapai Plans		EAP Pretered		Der Coss for Sheid All Kerm	V depart of heapt of	Deta Denial of Antena V			Por Cress Die Deier Alleber			But Gress Dive Sweed Allikation	Bus Crais Blus Dilate Attitures.	**	Despet of features V		
Num 2019-716	7011-732	Kat ZAZHAHGabi	2012-733	201DG3Kares-a	2016-731	2014-729	\$87.700504	27.4104	2019 63 Kaires		2019-4548 2019-6514 647/20-6218 2019-710	21015	47049	2015-2166	86.249	2019-654P 2018-651P 5723-621B	2019-710		201903Kares	20) IGURAETI	2019-071R 13-11365P 2013-723	2019 IC Marces	57 ± 52	
Date cyclothers	\$10D/EXP	9797500	\$162115059	6245/2018 0341/2018	61021200	\$10Z1C013	0227.70019	\$ hazvi czes	esaptpes		ENECTIONS STREET, ONCE BIOSTALINES STREET, CASE	93747519	endrana endrance	BUTUTELE	63/21/2019	exerces exercises exercises exercises exercises	#10E/10/0		#10010VCD	\$100/10/CE	\$102/0/0 \$102/0/0 \$102/0/0	83/31/201	eservizes.	
Type General Jean-Af	General Journal	ā	General Journal	3 3	Created Journal	General Journal	ā	Quesces descriet	A		General Journel Construit Journel Construit Journel Est Construit Journel	I	1 2 1	Camera Jaures	General Journal	General Journal General Journal General Journal Overfit	General Journal General Journal		3	ž	General Journal Ben General Journal	2		
	Total JORDON I MARKHAT Sings Lets , Kennel (Sins Lets Program Caril) Storogod - Basic Lite, Adrico	Tops Skipting Basset Ut., AGED 500R(SD - Plusy insured Deset	tesi sengara Kepintuk dalah Senasar semil tum Ottaling (Polumeny ST Dalahilin)	Teal Stations: Than I am Dayley Dooreing El Daleing; 188668: Viden	Test Stocked Vines SPESSO: Stephenshill Life and ADAR (Supplemental Life and ADAR)	THE SOUSSO Supplement Life and ACALD (Septements Life and ACALD) NESSER - Verydals Branklis (ACAR)	Total Sepondo - Vantania Bandali (Adres) Sepondo - Proprio (Laga) Bandose (Proti Laga)	Test 8000785 - Preside Legal Birecas Presidentes Presidentes Presidentes (Presidentes (President	Tad 5000160 - Pet humber thinks Pin Care! ARRINGO - Emphyse Astistack Propries (EAF)	The a bicome fundament and an experiment (EAP) The application of the production for the production of the production of the production for the production of the production o	DESTRUCTION FRANCISCO	Type 180900 - ten of the birthing The skyllo Lose articles the producerty The skyllo Lose beckness or BOSOS - Loses & Sick Games		Fast Endopolo Lennar Paul-Dental Ilpesto - (Bail Reserve Adjustment-Newton (To secure Newton) Industry.	Total (1903)00 (IRM) Present Adjustment-behalts (To resent benous fibril espirament.) 6000311 - (IRM) Resent Adjustment-bensk (To recent Owner (IRM) adjustment-b	The 8000001 took founds Administration of the state of th		Transcence and test processes of the secretary secretary for the secretary and the secretary secretary for the secretary secretary for the secretary secretary for the secretary	510000 - Wall tanks challed and a second and	EBDIGE - HZA Admittalire	Ten Bootin - MacAdhevitem GRIETO - TEA Administrative	For a Tolloo Fan Americansory Tieson Denet Americalies	Transition Commission of Parties Commission	Tow (1007) of Amelian Con and Few (Mandain Con And Fers) Elegans - Conse Mandain Sins

Kairos Meaith Arizona, inc. General Lodger As of Merch 31, 2019

1, 197 27 1, 189 02 10, 185 05 10, 185 06 10, 185 06 10	01.50.125 04.751.11 04.754.11 04.77.51 04.77.51 04.77.51 04.77.51	23.574.22 239.764.13 790.764.13 0.00 0.00
1,171 ab	96 679')	
1,171 RF 1,175 RF 1,185 LF 1,185 LF	42,038 74 14,115 00 14,115 10	2437348 A 24373548
Spill Die Acove Colore Lites 200 Account Paysus 200300 Oher Acove Copensus Feet	THE STATE OF THE PROPERTY OF A STATE OF THE	paragraphy CERN (1981) by CERN CERN (
See the second sec	To garge favor Angligen The Administrations A	"Subverti Bicksonschaubegrassen) b' fet i 20200. Acetabri USD Abpatrent
Hatte		
Rom 2015-8714 8 525-17-51 8 575-8105	233477	7.57-4105
Cars Countitats Cars Roots Cars Roots	FIGNICA	41921D60
ST Gerral Journal ST Gerral Journal	General Jeans	General Journal

the poppies Can Aminotophysis
est claim advise dependent of the confidence of the claim advise dependent of the confidence of the confiden

1317 PM BARTHIS ACSTRE SPAIL



Invoice

Date	Invoice #
3/31/2019	21

Bill To

Scottsdale USD No. 48 7575 E. Main St. Scottsdale, AZ 85251

Plan Description	Census	Plan Rate	Premium
PPO Employee Only	468	620.83	290,548.44
PPO Employee + Spouse/Domestic Partner	36	1,125.00	40,500.00
PPO Employee + Child(ren)	51	1,066.67	54,400.17
PPO Employee + Family	22	1,666.67	36,666.74
HDHP \$1,500 Employee Only	503	535.43738	269,325.00
HDHP \$1,500 Employee + Spouse/Domestic Partner	22	1,000.00	22,000.00
HDHP \$1,500 Employee + Child(ren)	36	950.00	34,200.00
HDHP \$1,500 Employee + Family	10	1,533.00	15,330.00
HDHP \$2,700 Employee Only	531	441.65725	234,520.00
HDHP \$2,700 Employee + Spouse/Domestic Partner	49	816.67	40,016.8
HDHP \$2,700 Employee + Child(ren)	43	775.00	33,325.0
HDHP \$2,700 Employee + Family	51	1,241.67	63,325.1
Core Dental Employee Only	564	28.00	15,792.0
Core Dental Employee + Spouse/Domestic Partner	68	53.00	3,604.0
Core Dental Employee + Child(ren)	68	59.00	4,012.0
Core Dental Employee + Family	68	101.00	6,868.0
Premier Dental Employee Only	357	48.00	17,136.0
Premier Dental Employee + Spouse/Domestic Partner	95	94.00	8,930.0
Premier Dental Employee + Child(ren)	66	107.00	7,062.0
Premier Dental Employee + Family	52	195.00	10,140.0
Voluntary Vision Employee Only	838	7.58	6,352.0
Voluntary Vision Employee + Spouse/Domestic Partner	123	15.16	1,864.6
Voluntary Vision Employee + Child(ren)	105	16.22	1,703.1
Voluntary Vision Employee + Family	18	25,92	2,099.
Voluntary Short Term Disability	487	35.30575	17,193.9

Balance Due will be extracted from your Self-Funded account balance. If you have any questions, please do not hesitate to call Jeremy Larson at (602-845-6115) or email us at accounting KAIROS@kairoshealthaz.org.

Current Month Premium	
Payments/Credits	
Balance Due	



Invoice

Date	Invoice #
3/31/2019	21

Bill To

Scottsdale USD No. 48 7575 E. Main St. Scottsdale, AZ 85251

Plan Description	Census	Plan Rate	Premium
Accidental Insurance Employee Only	183	12.48	2,283.84
Accidental Insurance Employee + Spouse/Domestic Partner	28	25.34	709.52
Accidental Insurance Employee + Child(ren)	41	25.81	1,058.21
Accidental Insurance Employee + Family	66	32.31	2,132.46
Critical Illness	549	10.71297	5,881.42
Hospital Indemnity Employee Only	166	14.60	2,423.60
Hospital Indemnity Employee + Spouse/Domestic Partner	26	26.96	700.96
Hospital Indemnity Employee + Child(ren)	30	22.76	682.80
Hospital Indemnity Employee + Family	52	35.12	1,826.24
Supplemental Life & AD&D Insurance	567	21.21326	12,027.92
Spouse Supplemental Life & AD&D Insurance	137	29.20788	4,001.48
Child Supplemental Life & AD&D Insurance	114	0.07667	8.74
Basic Life for Employees	2,120	2.76564	5,863.15
Basic Life for Retirees	15	2.80933	42.14
Basic Life for Superintendent and Administration	145	11.84986	1,718.23
Prepaid Legal Services Low Plan	85	7.50	637.50
Prepaid Legal Services High Plan	84	15.00	1,260.00
Fully Insured Dental	281	14.33096	4,027.00
Pet Insurance (1 Pet)	102	10.60	1,081.20
Pet Insurance (2 Pet)	36	20.20	727.20
Pet Insurance (3 Pet)	12	29.60	355.20
Pet Insurance (4 Pet)		38.90	38.90
Pet Insurance (5 Pet)	0	48.29	0.00

Balance Due will be extracted from your Self-Funded account balance. If you have any questions, please do not hesitate to call Jeremy Larson at (602-845-6115) or email us at accountingKAIROS@kairoshealthaz.org.

Current Month Premium	
Payments/Credits	
Balance Due	



Invoice

Date	Invoice #
3/31/2019	21

Bill To
Scottsdale USD No. 48
7575 E. Main St.
Scottsdale, AZ 85251

Plan Description	Census	Plan Rate	Premium
Represents Cobra premium charged to former employees collected by Chandler and recorded as contributions in Kairos for Chandler.	1	22,253.07	22,253.07
	Accounts of a second se		
	1.000		
	And the second s		
	of section 1	West of the second seco	
	A CONTRACTOR OF THE CONTRACTOR		

Balance Due will be extracted from your Self-Funded account balance. If you have any questions, please do not hesitate to call Jeremy Larson at (602-845-6115) or email us at accounting KAIROS@kairoshealthaz.org.

Current Month Premium	\$1,308,655.37
Payments/Credits	-\$1,308,655.37
Balance Due	\$0.00

SCOTTSDALE UNIFIED SCHOOL DISTRICT Paid Claims Report (July 2018 - March 2019)

Month	Employees	Members	Medical Claims	Pharmacy	Stop Loss Recovered 17-	Stop Loss Recovered 18-19	Access Fee	Admin & Stop Loss Expense	Total Claims & Expense	Total Claims & Expenses PEPM	Premium Equivalent	Medical Expense	Surplus / Loss
	100	0000	\$673 997	\$223 233	-\$245	0.5	\$95	\$76,102	\$973,182	\$572.12	\$1,065,028	91.4%	\$91,846
81-juc	10)'1	7,230	6700 388	6913719	-\$104 227	Q,	\$1,758	\$76,000	\$907,632	\$534.53	\$1,052,762	86.2%	\$145,130
Aug-18	980,1	187'7	500°07'0	77 17 17 17	320 000	Ş	\$1.576	\$83.189	\$979,356	\$518,18	\$1,173,682	83.4%	\$194,326
Sep-18	1,890	2,554	\$/03,/32	#1 /417¢	CCO'670-	2		607.074	¢1 091 078	\$575.77	\$1,177,019	92.7%	\$85,941
Oct-18	1,895	2,553	\$746,751	\$251,900	\$5,385	2	35,11	, (0,10)		20 000	64 183 592	100.8%	-\$9.392
Nov-18	1,903	2,574	\$1,079,433	\$272,247	-\$246,549	\$0	\$3,139	\$84,655	\$1,192,925	/0.020¢	200'501'5¢		
40	1 907	2 585	\$557.867	\$271,130	0\$	0\$	\$2,615	\$84,840	\$916,452	\$480.57	\$1,187,443	77.2%	\$270,991
- Cec-10	50.	2 5 5 8 8	\$650.348	\$253.746	-\$26.482	90	\$702	\$85,083	\$963,397	\$500.99	\$1,202,469	80.1%	\$239,072
Jan-19	626,1	2,700	00000000	E9E7 430	UE 63	-\$21.083	\$139	\$84,129	\$871,675	\$461.20	\$1,171,845	74.4%	\$300,170
Feb-19	1,890	2,540	noc'noce	204,1024	307	201 100	8008	\$83.774	\$834,291	\$443.30	\$1,164,454	71.6%	\$330,163
Mar-19	1,882	2,525	\$559,552	\$215,236	9400	701 12%							

\$1,648,246

84.1%

\$10,378,234

\$523.10

\$8,729,987

\$742,643

\$12,594

-\$45,267

-\$411,791

\$2,173,360

\$6,258,449

2,501

1,854

Average/Fotal

	81184.89	MAR-13
	285	FEB-13
by Month	\$982	JAN-15
SUSD Premium Equivalent & Total Claims & Expense by Wlontn	P9165	DEC-18 Equivalent
lotal Claims	0) TO TO THE SECOND STIPS SECOND STATE OF THE	OCT-18 NOV-18 DE
uivalent & T	160/15	OCT-18
remium Eq	\$5,77.65	SE-18
SUSD P	\$1.052.767	AUG-18
	\$2,055,028 \$3,1.65	101-18
	000'000\$\$	0\$

_		
	1DHP - Buy-Up Plan \$1,500	Avg Enrollees 524 25 31 11 591
		Rates \$525.00 \$1,000.00 \$950.00 \$1,533.33
2018 - 2019 Contribution Rates:	1DHP - Base Plan \$2,700	Avg Enrollees 528 47 45 49 668
2018 - 2019	HDHP - Bas	Rates \$440.00 \$816.67 \$775.00 \$1,241.67
	PPO \$1,000	Avg Enrollees 480 41 54 21 595
	Odd	Rales \$620.83 \$1,125.00 \$1,066.67 \$1,666.67

SCOTTSDALE UNIFIED SCHOOL DISTRICT Paid Claims Report (July 2018 - March 2019) PPO \$1,000 Plan

Month	Employees	Members	Medical Claims	Pharmacy	Access Fee	Admin & Stop Loss Expense	Total Claims & Expense	Total Claims & Expenses PEPM	Premium Equivalent	Medical Expense Loss Ratio	*Surplus / Loss
Jul-18	560	769	\$231,210	\$106,685	\$31	\$25,054	\$362,981	\$648.18	\$411,778	88.1%	\$48,797
Aug-18	557	765	\$316,546	\$111,995	\$577	\$24,930	\$454,049	\$815.17	\$410,011	110.7%	-\$44,037
Sep-18	604	827	\$399,837	\$118,706	\$504	\$26,585	\$545,632	\$903.36	\$443,182	123.1%	\$102,450
Oct-18	209	826	\$250,740	\$153,314	\$695	\$27,186	\$431,935	\$711.59	\$443,183	97.5%	\$11,248
Nov-18	612	832	\$432,145	\$164,555	\$1,009	\$27,225	\$624,934	\$1,021.13	\$449,465	139.0%	-\$175,469
Dec-18	607	825	\$246,411	\$157,294	\$832	\$27,005	\$431,542	\$710.94	\$445,411	%6'96	\$13,869
Jan-19	609	825	\$244,412	\$148,235	\$222	\$26,945	\$419,815	\$689.35	\$445,549	94.2%	\$25,734
Feb-19	605	819	\$236,828	\$154,601	\$45	\$26,930	\$418,405	\$691.58	\$441,961	94.7%	\$23,556
Mar-19	597	808	\$230,856	\$142,528	\$126	\$26,574	\$400,085	\$670.16	\$435,540	91.9%	\$35,456

	-\$163,296											
	104.2%	F.	- 1 - c - c									
	\$3,926,081		.								MAR-19	
	\$763.23		PPO \$100								FEB-19	
			Month				9.0				JAN-19	
	\$4,089,376		xpense by								DEC-18	n Equivalent
	\$238,435		Claims & E								NOV-18	sense u Premiun
	\$4,042		SUSD Premium Equivalent & Total Claims & Expense by Month PPO \$1000								3 OCT-18	"Total Claims & Expense Premium Equivalent
	\$1,257,913		m Equival								8 SEP-18	
			Premiu								AUG-18	
	\$2,588,986		SUSD								101-18	÷
	811			\$700,000	\$600,000	\$500,000	\$400,000	\$300,000	\$200,000	\$100,000	1 05	
ered amounts	595											
Strong and has a free for the ston loss (Bookers) and the	Average/Total											

SCOTTSDALE UNIFIED SCHOOL DISTRICT Paid Claims Report (July 2018 - March 2019) HSA \$1,500 Plan

Month	Employees	Members	Medical Claims	Pharmacy	Access Fee	Admin & Stop Loss Expense	Total Claims & Expense	Total Claims & Expenses PEPM	Premium Equivalent	Medical Expense Loss Ratio	*Surplus / Loss
Jul18	564	688	\$328,882	\$103,279	\$32	\$25,233	\$457,425	\$811.04	\$331,767	137.9%	-\$125,659
Aug-18	561	685	\$311,330	\$85,919	\$581	\$25,109	\$422,939	\$753.90	\$321,167	131.7%	-\$101,773
Sep-18	602	736	\$231,684	\$83,004	\$502	\$26,497	\$341,688	\$567.59	\$352,933	96.8%	\$11,246
Oct-18	601	734	\$404,503	\$85,386	\$688	\$26,917	\$517,494	\$861.06	\$353,258	146.5%	-\$164,236
Nov-18	009	733	\$453,485	\$84,708	066\$	\$26,691	\$565,874	\$943.12	\$352,200	160.7%	-\$213,674
Dec-18	009	740	\$224,488	\$93,470	\$823	\$26,693	\$345,474	\$575.79	\$355,117	97.3%	\$9,643
Jan-19	909	739	\$237,918	\$92,548	\$219	\$26,547	\$357,231	\$595.39	\$354,692	100.7%	-\$2,540
Feb-19	595	730	\$187,609	\$79,514	\$44	\$26,485	\$293,652	\$493.53	\$350,108	83.9%	\$56,457
Mar-19	596	730	\$151,076	\$50,078	\$126	\$26,530	\$227,809	\$382.23	\$350,158	65.1%	\$122,349

-				
113.1%			<u></u>	···]
53 121 400	20111110		MAR-19	
5562 59	\$000°00	n HSA \$150	9 FEB-19	
200 000	190'67'0'\$\$	SUSD Premium Equivalent & Total Claims & Expense by Month HSA \$1500	DEC-18 JAN-19	ilent
		ims & Exper	NOV-18 DE	Total Claims & Expense W Premium Equivalent
-	104 \$236,7U3	.& Total Cla	OCT-18	a) Claims & Expense
<u> </u>	\$757,905 \$4,004	. Equivalent	SEP-18	Tot
-	\$2,530,975 \$75	5D Premium	8 AUG-18	
		2015 200,00022 200,0002 200,0002 200,0002 200,0002 200,0002	50 JUL-18	
K	724	95 95 95 95 95 95		
oss recovered amoun	591			
'Surplus/Loss doesn't not include stop loss recovered emounts	Average/Total			

-\$408,187

SCOTTSDALE UNIFIED SCHOOL DISTRICT Paid Claims Report (July 2018 - March 2019) HSA \$2,700 Plan

Medical Claims Pharmacy /	Pharmacy	Pharmacy		~	Access Fee	Admin & Stop Loss Expense	Total Claims & Expense	Total Claims & Expenses PEPM	Premium Equivalent	Medical Expense Loss Ratio	*Surplus / Loss
\$111,488 \$12,780	-	-	\$12,780	1	\$32	\$25,815	\$150,115	\$260.16	\$321,484	46.7%	\$171,369
\$68,574 \$13,619			\$13,619		\$601	\$25,960	\$108,754	\$187.51	\$321,584	33.8%	\$212,830
\$77,108 \$12,700			\$12,700		\$570	\$30,107	\$120,484	\$176.15	\$377,567	31.9%	\$257,083
\$91,508 \$13,200			\$13,200		\$787	\$30,769	\$136,264	\$198.35	\$378,504	36.0%	\$242,240
\$193,782 \$22,777			\$22,777		\$1,140	\$30,739	\$248,438	\$359.53	\$381,867	65.1%	\$133,429
\$86,968 \$20,336			\$20,336		\$948	\$30,742	\$138,993	\$198.56	\$386,915	35.9%	\$247,922
\$168,018 \$12,964	-	-	\$12,964		\$261	\$31,591	\$212,833	\$298.09	\$402,229	52.9%	\$189,396
\$135,943 \$23,324			\$23,324		\$51	\$30,714	\$190,031	\$275.41	\$379,775	50.0%	\$189,744
\$177,621 \$22,632			\$22,632		\$146	\$30,670	\$231,068	\$335.37	\$378,755	61.0%	\$147,687

Standard are described incline ston less recovered anounts	overed amounts						· · · · · · · · · · · · · · · · · · ·				
Average/Total	899	996	\$1,111,009	\$154,332	\$4,535	\$267,105	\$1,536,981	\$255.65	\$3,328,680	46.2%	\$1,791,699
			1 1 1	1	F 6	0 7 200 1 7 1	and open	Annth HSA \$7	90		
			SUSD Pren	num Equiv	aient & ioi	di Cidillis Q	ביאה בנובלים	SUSD Premium Equivalent & Total Claims & Expense by Month 1997 (1997)			
		, ·									
		\$450,000							٠		`
		\$400,000					.	55/85			
		\$350,000							震		
		\$300,000		44							
		\$250,000									
		\$200,000									
		\$150,000									
		\$100,000	711								
		CEC DEC									
		one one									
		\$	JUE-18 A	AUG-18 SEF	SEP-18 OCT-18	18 NOV-18	DEC-18	JAN-19 FEB-19	MAR-13		
	•	i Dis			Total Claims 8	Total Claims & Expense Premium Equivalent	m Equivalent				

Large Claimant Report
Kairos Health AZ, Inc. - Scottsdale USD Claims Paid Through Month: March 2019
Large Claims Threshold: \$50,000
Current Policy Period - Claims Incurred 7/1/2018 - 6/30/2019

						0.10	Total Daid Amount
Status	Term Date	Plan Name	Care Management	Diagnosis Description	Medical Claims	KX Claims	ESALE SER
Active		PPO 1000		Malignant Neoplasm Of Upper-Outer Quadrant Of	\$343,548	81./.T&	007,5409
Tomac	1/1/2019	HOHP Biry Up	Goals Met/Issues Addressed	Right Female breas Liver Transplant Status	\$155,096	\$116,305	\$271,401
Active	210311	HDHP Buy Up	Case Open	Malignant Neoplasm Of Lower-Outer Quadrant Of	\$228,590	23,250	4531,041
Active		HDHP Base	No Mbr Response	Thrombosis Due To Cardiac Prosthetic Devices,	\$123,081	\$359	\$123,440
		:		Implants And Grafts, 1 New Assessment Mitter (Valve) Institticiones	\$120.986	\$2,244	\$123,230
Active		HDHP Buy Up	Declines to Consent to CM	Nontrectifiate Mittal (valve) insurance of	\$6,696	\$108,091	\$114,786
Active		HDHP Buy Up	Goals Metrissues Addressed Declines to Consent to CM	Other Spondylosis With Radiculopathy,	\$105,722	\$3,004	\$108,727
				Lumbosacral Region	\$70 744	\$36.751	\$107,496
Active		HDHP Buy Up	Declines to Consent to CM	Infectious Disease	\$26,482	\$76,257	\$102,739
Active		PPO 1000	Goals Met/Issues Addressed	Sepsis, Unspecified Organism Secondalistbers Lumbar Region	\$97,925	\$35	\$97,960
Termed	1/1/2019	PPO 1000	Goals Met/Issues Addressed	Sportaging Majorast Neonjasm Of Bone	\$40,156	\$56,841	266,987
Active Active		HDHP Buy Up PPO 1000	Screened, No Issues At Time Member Declined Engagement	Non-St Elevation (Nstemi) Myocardial Infarction	\$89,357	\$6,568	\$95,925
		: : : :	Contraction of the second seco	Martine Science	\$91,662	\$3,367	\$95,029
Active		HDHP Buy up PPO 1000	Goals Met/Issues Addressed	Malignant Neoplasm Of Central Portion Of Right	\$87,988	\$16	\$88,004
Active		HDHP Buy Up	No Mbr Response	Female Breast Malignant Neoplasm Of Upper-Inner Quadrant Of	\$83,385	\$252	\$83,637
2		,		Right Female Breas	\$80 110	\$1,634	\$81,744
Termed	12/1/2018	HDHP Buy Up	Expired Before Needs Evaluated	d interstitial Pulmonary Disease, Unspecified	2	-	
		HOMD Base	No Mbr Response	Perforation Of Intestine (Nontraumatic)	\$80,005	\$239	\$80,244
Active		PPO 1000	No Mbr Response	Type 2 Diabetes Mellitus With Other Specified	\$57,664	\$11,430	CBD 'BQ\$
				Complication	\$68.512	816	\$68,528
Active		HDMP Base	Figure	Immune i nrombocytopenic r urpura Melanocytic Nevi Of Right Upper Limb, Including	\$2,213	\$56,918	\$59,131
DATES Y)		Shoulder	455 387	\$3.648	\$59,014
Termed Active	3/1/2019	HDHP Buy Up PPO 1000	Education Member Declined Engagement	Non-St Elevation (Insternt) InfoCaluia miacucia Malignant Neoplasm Of Thyroid Gland	\$52,227	\$3,158	\$55,385
				Andrew Connection	\$7,611	\$46,820	\$54,431
Active Active		PPO 1000 PPO 1000	Education	Anxiety Discloser, Dispension Other Hammer Toe(S) (Acquired), Unspecified Foot	\$13,098	\$40,879	\$53,977

SCOTTSDALE UNIFIED SCHOOL DISTRICT High Cost Claimants Overview Paid through March 2019

\$7,003.58 \$7,003.58 \$257,935.81 \$195,154.52 \$788,937.63 \$10,875.14		100K-\$150K, 781	0K.
Paid % 63.5% 10.3% 15.6% 10.5% 100.0%	Claimant Total \$50K-\$100K, \$2,321,422	Claimant Total \$100K-\$150K \$3,512,781	Claimant Total > \$150K, \$2,366,813 0K Claimant Total > \$150K
Paid \$14,245,278 \$2,321,422 \$3,512,781 \$2,366,813 \$22,446,294			Cla Claimant Total \$100K-\$150K
Claimants % 98.5% 0.4% 0.9% 100.0%			□ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □
Claimants 2,034 9 18 3 2,064	Claimant Total \$1-\$50K,		□ Claimant Total \$1-\$50K □ 0
High Cost Claimant Claimant Total \$1-\$50K Claimant Total \$50K-\$100K Claimant Total \$106K-\$150K Claimant Total > \$150K			

Begin forwarded message:

From: Pam Kirby < pam.kirby@hotmail.com>

Subject: Financial Policy

Date: April 23, 2019 at 7:28:45 PM MST

To: Allyson Beckham abeckham@susd.org>, Sandy Kravetz skravetz@susd.org>

FINANCIAL POLICIES

OPERATING BUDGET POLICIES

- 1. Ongoing operating expenditures will be supported by ongoing, stable revenue sources.
- 2. Revenues will not be dedicated for specific purposes unless required by law or generally accepted accounting practices (GAAP). All non-restricted revenues will be deposited in the General Fund and appropriated by the budget process.
- 3. The Town shall not rely on a local property tax to pay for its expenditures.
- 4. The Town's compensation policy shall provide for regular review with respect to employment market adjustment, and provision of merit based salary adjustments.
- 5. Operating expenses will not be funded by debt issuance.
- 6. Cost recovery fees, where appropriate, may be established to offset the cost of providing specific services, and will be reviewed at least on an annual basis.
- 7. All non-enterprise user fees and charges will be examined annually to determine the direct and indirect cost of service recovery rate. The acceptable recovery rate and any associated changes to user fees and charges will be approved by the Town Council.
- 8. Enterprise fund rate structures will be reviewed annually to ensure they are adequate for the funds to remain separately self-supporting, including the costs of operation, capital outlay, debt service, depreciation, and interdepartmental charges for services where practical and appropriate.
- 9. The Town shall prudently maximize its investment income, generally to be used for expenditures not subject to the State imposed expenditure limitation.
- 10. Shifts in appropriations within fund and department totals not exceeding \$50,000 may be done administratively on the authority of the Town Manager by transferring budgeted funds from one department to another department to avoid contingency fund expenditure. Procedures for appropriations transfers and delegation of budget responsibility will be set by the Town Manager.
- 11. Shifts within department appropriations between personnel expenditures, expenses, capital leases, and photo radar expenditures may be done administratively on the written authority of the Town Manager.
- 12. Electronic funds transfer may be used to pay payroll expenditures and employee benefits previously authorized by Council or required by law.

CAPITAL BUDGET POLICIES

1. A seven-year capital improvement plan shall be prepared and updated each year.

- 2. The seven-year capital improvement plan will be developed within the constraints of the Town's ability to finance improvements. Therefore, the CIP shall differentiate between those projects which will be financed from designated, recurring revenues and those which will be financed from the future capital project fund.
- 3. Operating costs to maintain capital improvements and additional resource needs will be estimated and identified as part of the capital project review process.
- 4. The Town Council shall designate revenue sources for financing recurring capital improvement projects such as street resurfacing. These revenue sources will be available to finance such projects on an ongoing basis.
- 5. A separate capital project fund shall be created. All funds accumulated in this fund shall be used exclusively for capital projects, but only after specific authorization by the Town Council.
- 6. Project appropriations and amendments shall be consistent with the capital improvement plan and must be approved by the Town Council.

CONTINGENCY AND RESERVE POLICIES

- 1. The General Fund adopted budget shall contain two contingency appropriations. This amount shall be included in the Town's annual reserve requirements. It shall be an amount of no less than 1% of the adopted budget total, but no more than 3% of the adopted budget total. The operating contingency account shall be funded from current revenues, just as any other planned operating expenses. The second shall be an account for emergencies which is funded by reserves and be an amount at least equal to 15% of the adopted budget total. Contingency appropriations supported by current revenues which are less than \$25,000 do not require Town Council approval. All uses of contingency appropriations not supported by current revenues must be specifically approved by the Town Council, either by motion or resolution.
- 2. A reserve equal to at least 90%, but not more than 110%, of the annual general governmental (General and HURF funds) operating expenditures will be maintained for unforeseen emergencies, such as significant loss of revenues or catastrophic impacts on the Town. Any amount budgeted for emergency contingencies shall be included in the calculation of reserves.
- 3. At the end of any fiscal year, any positive variance achieved by the general and HURF funds shall first be used to maintain a reserve of 110%. Should the positive variances realized exceed the amount needed to maintain the 110% level, the difference shall be transferred to the future capital project fund.
- 4. The adopted Capital Improvement Budget shall include a contingency appropriation equal to at least 10% of the budgeted amount.
- 5. The capital project fund shall maintain a reserve of at least \$1.0 million.
- 6. All fund designations and reserves will be evaluated annually for long-term adequacy and use requirements in conjunction with development of the Town's five-year financial plan.

DEBT SERVICE POLICIES

- 1. Long-term debt shall not exceed the Town's resources for repaying the debt.
- 2. Capital lease purchasing shall generally be used for financing capital equipment and land purchases and building improvements to remove the expenditures from the State imposed expenditure limitation.
- 3. Bond issuance shall be limited to capital improvement projects too large to be financed from current revenues, or too large to be included in the State imposed expenditure limitation.
- 4. Long-term debt payment schedules shall not exceed the expected useful life of the project.

FINANCIAL REPORTING POLICIES

- 1. The Town's accounting and financial reporting systems will be maintained in conformance with all state and federal laws, generally accepted accounting principles (GAAP) and standards of Government Accounting Standards Board (GASB) and the Government Finance Officers Association (GFOA).
- A budgetary control system will be maintained to ensure compliance with the budget. Monthly
 reports will be distributed to the Town Manager and Departments for management of the
 budget. Quarterly reports will be prepared for Council for review.
- 3. Financial systems will maintain internal controls to monitor revenues, expenditures, and program performance on an ongoing basis.
- 4. An annual audit will be performed by an independent public accounting firm, with an audit opinion to be included with the Town's published Comprehensive Annual Financial Report (CAFR).
- 5. The Town's CAFR will be submitted to the GFOA Certification of Achievement for Excellence in Financial Reporting Program. The financial report should be in conformity with GAAP, demonstrate compliance with finance related legal and contractual provisions, disclose thoroughness and detail sufficiency, and minimize ambiguities and potentials for misleading inference.
- 6. Effective July 1, 2012 and thereafter, the Town's budget will be submitted to the GFOA Distinguished Budget Presentation Program. The budget should satisfy criteria as a financial and programmatic policy document, as a comprehensive financial plan, as an operations guide for all organizational units and as a communications device for all significant budgetary issues, trends and resource choices.

GLOSSARY OF TERMS

Actual vs. Budgeted: Difference between what was projected (budgeted) in revenues or expenditures at the beginning of the fiscal year and the actual receipts or expenses which are incurred by the end of the fiscal year.

Adoption: Formal action by the Town Council which sets the spending limits for the fiscal year.

Appropriation: An authorization made by the Town Council which permits the town to incur obligations to make expenditures for specific purposes.

Asset: A resource owned or held by a government which has monetary value.

Bond: A written promise to pay a sum of money on a specific date at a specified interest rate. Bonds are primarily used to finance capital projects.

Budget: A financial plan for a specified period of time that matches planned revenues and expenditures to municipal services. Town of Paradise Valley prepares a budget each fiscal year.

Budgetary Control: The control or management of a governmental unit or enterprise in accordance with an approved budget for the purpose of keeping expenditures within the limitations of authorized appropriations and available revenues.

Capital Budget: The capital budget consists of the Five Year Capital Improvement Program and the capital outlay needs for the current fiscal year.

Capital Improvement Program: The Capital Improvement Program is a comprehensive five year plan of capital projects which identifies priorities as to need, method of financing, and project cost and revenues. The program is a guide for identifying current and future fiscal year requirements and becomes the basis for determining the annual capital budget

Capital Projects Fund: Capital Projects Funds are used to account for financial resources to be used for the acquisition or construction of major capital facilities (other than those financed by Proprietary Funds and Trust Funds).

Contingency: A budgetary reserve set aside for emergency or unanticipated expenditures.

Debt Service: The cost of paying principal and interest on borrowed money according to a predetermined payment schedule.

Debt Service Fund: A fund established to account for the accumulation of resources for, and the payment of, general long-term debt principal and interest.

Deficit: An excess of expenditures over revenues.

Department: The basic organizational unit of government which is functionally unique in its delivery of services.

Employee (or Fringe) Benefits: Contributions made by a government to meet commitments or obligations for employee benefits. Included are the government's share of costs for Social Security and the various pension and insurance plans.

Encumbrance: The legal commitment of appropriated funds to purchase an item or service. To encumber funds means to set aside or commit funds for a specified future expenditure.

Enterprise Funds: Enterprise Funds are used to account for operations including debt service (a) that are financed and operated in a manner similar to private businesses - where the intent of the government body is that the costs (expenses, including depreciation) of providing goods and services to the general public on a continuing basis is financed or recovered primarily through user charges; or (b) where the governing body has determined that periodic determination of revenues earned, expenses incurred, and/or net income is appropriate for capital maintenance, public policy, management control accountability, or other purposes.

Estimated Revenue: The amount of projected revenue to be collected during the fiscal year.

Expenditure Limitation: The Arizona State Legislature imposed constitutional amendment which limits the annual expenditures of all municipalities. The limit is set by the Economic Estimates Commission based on population growth and inflation.

Expenditure/Expense: The outflow of funds paid for an asset obtained or goods and services acquired.

Fiscal Policy: A government's policies with respect to revenues, spending, and debt management as these relate to government services, programs and capital investment. Fiscal policy provides an agreed-upon set of principles for the planning and programming of government budgets and their funding.

Fiscal Year: A twelve-month period designated as the operating year for accounting and budgeting purposes in an organization. Town of Paradise Valley has specified July 1 through June 30 as its fiscal year.

Fixed Assets: Assets of long-term character that are intended to continue to be held or used, such as land, building, machinery, furniture, and other equipment.

Franchise Fee: A fee (or tax) on utility companies such as gas and electric companies for their use of town rights-of-way, based on a percentage of their gross receipts.

Fund: A set of inter-related accounts to record revenues and expenditures associated with a specific purpose. Fund structure consists of Governmental Funds (General, Special Revenue, Capital and Debt Service Funds), Fiduciary (Trust) Funds, and Proprietary (Enterprise) Funds.

Fund Balance: The difference between revenues and expenditures. The beginning fund balance represents the residual funds brought forward from the previous year (ending balance).

General Fund: The General Fund is the general operating fund of the town. It is used to account for all activities of the town not accounted for in some other fund.

Governmental Revenue: The revenues of a government other than those derived from and retained in an Enterprise Fund.

General Obligation Bond: This type of bond is backed by the full faith, credit and taxing power of the municipality. Bonds that finance a variety of public projects such as streets, buildings, and improvements; the repayment of these bonds is usually made from secondary property taxes, and these bonds are backed by the "full faith and credit" of the issuing government.

Generally Accepted Accounting Principles (GAAP): GAAP are the uniform minimum standards and guidelines to financial accounting and reporting. They govern the form and content of the basic financial statements of an entity. GAAP encompasses the conventions, rules, and procedures necessary to define the accepted accounting practices at a particular time. They include both broad guidelines of general application and detailed practices and procedures. GAAP provide a standard by which to measure financial presentations.

Grant: A contribution by a government or other organization to support a particular function. Grants may be classified as either operational or capital, depending upon the grantee.

Highway User Revenue Fund: The Special Revenue Fund that accounts for transportation related revenue and expenditures associated to the construction or maintenance of town streets. This revenue source consists of state taxes collected on gasoline and a number of other additional transportation related fees. These funds must be used for street and highway purposes.

Infrastructure: The physical assets of a government (e.g., streets, water, sewer, public buildings, and parks).

Lease-Purchase Agreement: A contractual agreement by which capital outlay may be purchased by making annual lease payments.

Line-Item Budget: A budget that lists each expenditure category (salary, materials, telephone service, travel, etc.) separately, along with the dollar amount budgeted for each specified category.

Local Transportation Assistance Fund: An intergovernmental state shared revenue generated by the state lottery. Distribution of these funds is based on population.

Long-Term Debt: Debt with a maturity of more than one year after the date of issuance.

Maturity Date: The date by which long-term debt will be paid off.

Municipal Property Corporation: A non-profit corporation with the main purpose of providing a financing alternative by issuing bonds to fund the cost of acquiring, constructing, reconstructing, and improving various municipal properties and buildings suitable for use by and for leasing to the town. MPC bonds do not require voter approval and are not considered debt to the municipality.

Special Revenue Fund: Special Revenue Funds are set up as accounts for monies legally restricted to expenditures for specific purposes. Special Revenue Funds include the Highway User Fund, the Donations Fund, and various grant funds.

Begin forwarded message:

From: Kim Hartmann < kimh@kchsolutions.net>

Subject: Enrollment Info

Date: April 30, 2019 at 10:57:04 AM MST **To:** Sandy Kravetz <<u>skravetz@susd.org</u>>

Hi Sandy,

I didn't see you at the Charro event on Friday. I brought a copy of this for you. This is the Applied Economics with the Actual Enrollment to K-8 Population (E2P) calculations I mentioned.

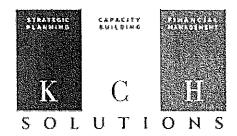
For example, you will see at the time, Yavapai is capturing only 454 students of the total 1198 or 38% of the students in their boundaries. The 20-50% I believe represents the range AE estimated. The 38% falls within that range. Looking at this data from the opportunity direction, Yavapai has a potential of capturing an additional 744 students.

In total as a District, this study indicated SUSD schools are only capturing 8,449 of 20,581 of 41% of our total population of kids. We can view this as a problem or an opportunity. I lean towards the opportunity side since each of the 8,449 kids we are not capturing is ADM going elsewhere.

Feel free to share this or call with any questions.

Kim Hartmann CEO | KCH Solutions LLC

602.448.4898 <u>KimH@KCHSolutions.net</u> <u>www.KCHSolutions.net</u>





Nonprofit Lifecycles Institute www.nonprofitlifecycles.com

Scottsdale Unifies School District K-5/8 Enrollment Analysis Dated: 102618

The following table summarizes the 2018 Applied Economics Report information, AZMerit results and 40th Day actual ADM. The purpose of this document is to understanding their potential caputre of current State Enrollment based upon current capture rate. With this information each K-5/8 site can determine their own growth strategy understanding their potential caputre of currently uncaptured in-boundary students. By comparing the current and future product enhancement and/or marketing growth strategy.

rategy	esire												-												
Enrollment Strategy	Projection Desire	Growth	Growth	i man	Maintain	Maintain	Maintain		Maintain	Maintain	Growth	Growth	; ;		Growth	Maintain	Growth	Growth	Maintain		Growth	Growth	Growth		
Merit	Math	% % %	% y y	%70 07%	%	2 2	73%		۳. %	71%	36%	79.2	?		87%	71%	91%	86%	81%		73%	200	28%		%69
5th Grade AZMerit	FELA IN	81%	%0s	2770	01%	21%	73%		, eee,	%12	3.7%	2 7 10	9/10		86%	77%	87%	%5	79%		7654.	%67	%54 8 8	2	%69
	Capt %	83%	84%	AN.	7090	200	34%		704.5	2 7 9	2/0	0000	e 0		29%	%P5	N N	 %u	%/-		7002	2000	V 72	<u> </u>	41%
E2P**	Н	1086	685	557	7,70	n c	1022		256	0 7	5717	500	1136		2459	1676	748	120	1676	201	Ę	677	1040	ŧ	20581
	Ratio	%09-05	× 80%	20-60%	i c	20-20%	70-50%) i	20-90%	20-20%	70-80%	20-50%		50-60%	20-00	20.0%	20.60%	200.00	8/00-0/	2000	20-20%	/n-80%	%0% 	
	her %	13%	42%	Z Z		% OF 1	%77	2/17	,	%77	%0%	%05	%05		7967	14.2	V T O	2 00	20 10	e n		800	8 9	ď Ž	44%
For of mant by Attend Area ***	Total Within % Other %	87%	28%	A A		806	78%	%		28%	20%	%05	20%			200	8 A A	ž	27%	65%		4 %	32%	Š	26%
Attend Are	ital Wil	573	578	ΑN		380	445	000		419	420	1204	454		9	9 ;	116	ź [45/	8 8 8		423	679	Ϋ́	8449
dimant hy	Other	75	244	Ž Ž		37	100	¢		175	208	909	227		i.	6 1	755	Z S	218	164		235	459	Υ Y	3679
	Within	498	334	V		343	345	997		244	212	298	227		,	413	329	Y !	239	284		188	220	NA	4770
**************************************	1.	15%	45%	42%		72%	10%	, ,	\	13%	15%	13%	%8	T		10%	% ;	12%	24%	% 9		14%	13%	13%	18%
*** **** ****	Total 3	7 →	308	171		197	25	182		65	70	119	56		;	49	43	111	98	53		20	43	72	1824
100			%6-	-17%		23%	11%	%		7%	2%	-13%	-3%		•	%	%	-11%	1%	%		%6-	~10%	-8%	-3%
	10 rear Projections	-66	-60	-66		157	64	10		10	21	-117	-10			-32	13	-105	m	33		41	-31	-37	-250
	K 5/8 Change Change %	684	581	324		826	637	501		459	454	753	276			431	493	825	381	426		436	272	442	9201
Sales Programmer	Total		689	407		778	298	492		494	481	894	333			200	493	955	403	485		208	344	264	10168
20070			641	390		699	573	491		449	433	870	286			463	474	930	378	395		477	303	479	9451
	2018*	0	48	17		109	25	н		45	48	24	47			37	13	25	25	90		31	41	85	717
	Grades	Z.	2	K8		S	KS	ঠ	-	Ð	ξŽ	83	KS			ā	s)	8	\$	ম	-	88	KS	KS	
1	# LC/Schaol 👙 E	Arcadia	2 Tavan	3 Echo Canyon	Chaparral	4 Cherokee	5 Cochise	6 Sequoya	Coronado	7 Hohokam	8 Pima	9 Tonalea	10 Yavapai		DM	11 Desert Canyon	12 Redfield	13 Cheyenne	14 Anasazi	15 Laguna	Saguaro	16 Kiva	17 Navajo	18 Pueblo	Total

* October 5, 2018 (Day 40) actual numbers ** Per Appliled Economics Enrolled K-5/8 students as a % of total K-5/8 Census Tract information. (Aliocation between schools should be reconfirmed by AE) *** Per Applied Economics Table 18

41 Navajo students - Yavapai/PreK @24 and Hohokam/Panda @ 17 Rebuild considerations

From: Pam Kirby pam.kirby@hotmail.com>
Subject: Fwd: Cash Controlled Funds
Date: January 17, 2019 at 5:14:48 PM MST

To: Allyson Beckham <allysonmadrid@yahoo.com>, "sekravetz@gmail.com"

<sekravetz@gmail.com>

Sent from my iPhone

Begin forwarded message:

From: John Kriekard < ikriekard@susd.org>
Date: January 17, 2019 at 5:08:26 PM MST
To: Pam Kirby < pam.kirby@hotmail.com>
Co: Jeffrey Gadd < jgadd@susd.org>
Subject: RE: Cash Controlled Funds

Property/casualty and workmens comp is not broken out. That account can be used for either type of claim not to exceed \$16m.

The other questions I understand, but want to be clear on what is written, so I will have Jeff Gadd respond to these next week. Sorry.



Dr. John Kriekard
Acting Superintendent
Scottsdale Unified School District
Mohave District Annex
8500 E. Jackrabbit Rd., Scottsdale, AZ 85250
Office 480.484.6120
Cell 602.717.4712

From: Pam Kirby <pam.kirby@hotmail.com> Sent: Thursday, January 17, 2019 4:58 PM To: John Kriekard < ikriekard@susd.org> Cc: Jeffrey Gadd < jgadd@susd.org> Subject: Re: Cash Controlled Funds

Dr. Kriekard,

Thanks for the email. I understand that the "Self Insurance" account is \$16 million and is property casualty and/or workman's comp. Can you break that out? Also, do we have any maximum caps on SUSD's liability for a single event? Are there caps on SUSD's liability for a single year?

For example, I remember Dr. Virgil stating that on medical, we are capped on how much we pay out for a catastrophic illness.

Medical is \$24 million if "the rest of the \$40 is medical". Please advise if this is sitting in a district cash controlled account or in a trust with Kairos or somewhere else all together.

Thanks, Pam

From: John Kriekard < jkriekard@susd.org> Sent: Thursday, January 17, 2019 4:51 PM

To: Pam Kirby Cc: Jeffrey Gadd

Subject: RE: Cash Controlled Funds

The \$16m is property/casualty and/or workmans comp. The rest of the \$40m is medical.



Dr. John Kriekard **Acting Superintendent Scottsdale Unified School District Mohave District Annex** 8500 E. Jackrabbit Rd., Scottsdale, AZ 85250 Office 480.484.6120



Cell





602.717.4712





From: Pam Kirby < Pam.Kirby@hotmail.com > Sent: Thursday, January 17, 2019 1:56 PM To: John Kriekard < ikriekard@susd.org > Subject: Cash Controlled Funds

Dr. Kriekard,

I have a question regarding the "Self-Insurance" fund on the AFR. Can you describe how the \$16million in this fund at the end of FY18 is broken out? Is this worker's comp, property and medical? Is this a cash controlled fund?

Thank you, Pam

Begin forwarded message:

From: Allyson Beckham <abeckham@susd.org>
Subject: Fw: The Trust
Date: June 5, 2019 at 9:35:40 AM MST
To: Sandy Kravetz skravetz@susd.org>

I just realized you weren't on this email. I left Dr. Kriekard a voice message a few minutes ago. I do not feel Mr. Gadd has answered my questions below. I asked Dr. Kriekard to help with the communication between myself and Mr. Gadd.

The easiest one to explain is the request for all the bank, investment statements. We have only received a thumb drive with one account statement up till 12/2018. If and when you get any other statements please let me know.

Allyson

From: John Kriekard

Sent: Thursday, May 30, 2019 5:24 PM

To: Allyson Beckham **Subject:** FW: The Trust

Allyson,

I received this from Jeff on May 13. Did I not send it on to you? If I didn't I apologize. Let me know if these answers are not sufficient.

John

<image009.png>

<image010.png>

Dr. John Kriekard
Superintendent
Scottsdale Unified School District
Mohave District Annex
8500 E. Jackrabbit Rd., Scottsdale, AZ 85250
Office 480.484.6120
Cell 602.717.4712

<image003.png>

<image004.png> <image005.png> `<image006.png> <image007.png> <image008.png> From: Jeffrey Gadd < jgadd@susd.org>
Sent: Monday, May 13, 2019 4:24 PM
To: John Kriekard < jkriekard@susd.org>

Subject: RE: The Trust

John,
Enclosed are the answers to Allyson's questions. - We need <u>Trust action</u> to approve next year insurance coverage. Please see the answers below in red.

From: Allyson Beckham <abeckham@susd.org>

Sent: Monday, May 13, 2019 9:05 AM To: John Kriekard < ikriekard@susd.org>

Cc: Michelle Marshall mmarshall@susd.org; Sandy Kravetz skravetz@susd.org>

Subject: The Trust

Dear Dr. Kriekard,

Thank you for providing time to meet before the GB meeting on Tuesday regarding the Self-Insurance Trust. I was hoping to meet on Friday or Monday before the Agenda notice was posted to the public.

I request the the Self-Insurance Trust be pulled for further discussion and clarification and not be posted to the Agenda as an Action item at this time.

Sandy Kravetz, who is a Trustee on the Self-Insurance Board, and I have been asking questions since February and had a meeting with Jeff Gadd two weeks ago on May 1. During the meeting we learned how much information and data was incomplete from Trust meeting minutes to financial statements. I strongly suggested that all GB members should be aware of this information before Action is taken in a board meeting. Mr. Gadd said that was your decision and I needed to talk with you. Since, you were unavailable the last several weeks this is the first time I will be able to talk with you. I am assuming Mr. Gadd has discussed my concerns and issues.

We provided the minutes from the Trustee Meeting from 2016 and 2017 on Friday May 10^{th} .

Below is an example of what I have been requesting and would like to have before the district moves forward with revising the Trust. I believe all the GB members would be interested in this information before making a decision. I know Sandy Kravetz has had a difficult time getting information she has requested, some of which is included in this list.

- 1. Complete and accurate financial statements of the existing Trust. FY17 audited Financial Statements have been provided FY 18 audit is underway.
- 2. Complete and accurate understanding of the investment accounts including accurate return on the investments the past five years. (A summary was shared with Sandy and I on May 1 by the Wells Fargo advisor. Additional information was requested and should be shared with other board members.) Tom from Wells Fargo provided a wealth of information when we met on May 1st with Allyson and Sandy.
- 3. An actuarial account on the dollar amount that should be held in the Trust for the three different insurance programs to adequately cover costs and potential liability. (Mr. Gadd has provided some of this information.) We prorated account balances according to annual premium obligations. In other words, we matched revenue to need. We provided this information on several occasions.
- 4. An accurate account of the funds available from these three programs that aren't needed for expenses and potential liability and could be used for students services and programs that can be spent right now or that could be used for one-time operating expenses? (Mr. Gadd summary provides a number yet, the discussion has not taken place as to the best use of these dollars.)A 5 year projection was provided at the Board meeting on April 16th.
- 5. A complete understanding of the medical self-insurance program and business arrangement with Kairos and Ashton Tiffany, including available reports generated by Ashton Tiffany. (A broad explanation has been given but the data and reports have not been shared.) Allyson received an email explaining that Ashton Tiffany is a contractor hired by Kairos Trust to administer the medical program. We have attached the most recent report on medical from Aston Tiffany.

Regarding the actual Trust document: I believe the document itself is near completion pending the above information which might or might not change components of the document.

Thank you,

Allyson Beckham